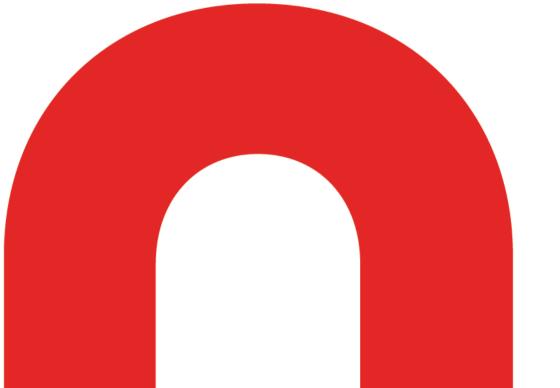
2025 STATE CAPITAL OUTLAY – NONPROFITS

Department of Municipal Development Capital Implementation Program





CONTACTS & INTRODUCTION

- Shawn Maden
 CIP Official
 <u>SMaden@cabq.gov</u>
 505-768-3616
- Josh Herbert
 CIP Strategic Program Manager
 Josh@cabq.gov
 505-768-3891



PRESENTATION GOALS

- Explain the Capital Outlay/State Grant process
- Background information
- City's Fiscal Agent process
- State's Online entry

THE REALITY

- Obtaining funds from the State is a <u>LONG</u> process.
 - If you need funds between October 2025 and March 2026, your chances are virtually zero
 - April-Sept 2026 would be incredibly fast, and should not be expected
 - October 2026-March 2027 funding available is more reasonable
- These funds have use/implementation requirements imposed by the State that some organizations consider dealbreakers

WHAT IS CAPITAL OUTLAY?

- "Capital Funds" is used unofficially as a catch-all term by public
 Source and recipient determine applicable laws
- Large sums of funds intended for larger, long term purchases, such as renovations, construction, vehicles, freezers, etc.
 - Not operating funds or consumables
 - State Board of Finance is only approving severable equipment and furnishings for NPOs utilizing State Capital, unless the facility to be renovated/constructed is owned by the City.
- State minimum of \$10,000

THE 30,000' OVERVIEW

- Apply for City to be your Fiscal Agent
- Enter Project online to the state
- Legislator(s) choose to fund part/all of request
- State Bill is passed
- State ensures project meets State Law and Anti-Donation clause before funds certified for release
 - Org & City work with State to get funding certified
- State gives City funds
- City submits Notice of Obligation
- City purchases & provides equipment requested by Org
- Org provides public services in lieu of rent/lease payments

KEY TAKEAWAYS

- No project will receive any funding until the State Department of Finance & Administration (DFA) or State Board of Finance (SBoF) certifies that the project meets State law.
 - Due to the NM Constitution's Anti-Donation clause, meeting State law ALWAYS includes a Use Agreement/Contract with a City Department.
- Per State Law, your Organization cannot receive Capital funds. The City receives these funds and spends them on your behalf.
 - This means the City must use its own purchasing processes.
- Per State Law, the City must/will own any facility that renovations or construction are requested for, and will own any and all items procured through state capital outlay.

•

•

THINGS TO REMEMBER

194 TIXST

- The rules we list are a non-exhaustive set of things that DFA/SBoF will ask you to ensure are met before they will certify funding.
- If DFA/SBoF denies funds to be released, or will not certify funds to be allocated due to concerns regarding potential Anti-donation clause violations or other State Law violations, even though funds are approved in the passage of the bill, the City <u>cannot</u> help you any further with that request.

Your Organization does not purchase anything. The City is provided funding by the State, and the City makes the purchases.

Organizations that request funds in the City's name as fiscal agent without official approval from CIP may be denied use of those funds.

FOR EXAMPLE

- Organization "KindFolks" uses the City as their Fiscal Agent to request \$1,500,000 in Capital Funds from the State "to furnish and equip a teen homeless shelter, including information technology, in Albuquerque in Bernalillo County"
- The bill passes, allocating KindFolks \$285,000. DFA/SBoF contacts the City for information to ensure State Law is met.
 - KindFolks produces this information to the City, including a use agreement with the City's Dept. of Youth & Family Services (YFS) through the Department of Municipal Development (DMD).
 - This Agreement specifies that KindFolks will utilize City owned equipment in the operation of a teen homeless shelter, and will provide services to the City in lieu of rent, as provided in their Contract. DFA/SBoF agrees and certifies the project.
- This money is released to the City. YFS then coordinates with KindFolks, purchases equipment, and pays City contracted companies for the necessary equipment using those funds. KindFolks then begins utilizing the equipment while providing the services specified in their Use Agreement.

NOTES

- Because the Department with which you have a use agreement makes all purchases, they must follow their own purchasing rules.
- You have 6 months from the sale of the bond to create "a substantial binding obligation to a third party to expend 5%" of the funding.
- 85% of the funds must be spent within 3 years of the sale of the bond, or all remaining funds revert back to the State.
- If DFA/SBoF has not released/certified your request by the end of the fiscal year 3 years later, the authorization for that project is automatically voided.
- All of these stipulations regarding timing are in the first 10 or so pages of the bill. Read Them!

2024-2025 TIMELINE -APPLICATIONS

 Dec 6th 2024 5 p.m. – City's Deadline for Fiscal Agent Applications to <u>smaden@cabq.gov</u>

 Dec 13th 2024 3 p.m. – Deadline for Online Capital Outlay Request entry.

2024-2025 TIMELINE -LEGISLATION

- Mar 22nd Session Ends
- Apr 11th Deadline for Governor action may Line Item Veto
- Questionnaires and follow-up by DFA/SBoF
- Bond Sales Typically July and December
- Sponsors and Legislators have a different set of Deadlines than we do.

MAIN RULES

ONE

ALB

ER

- The Non-Profit Organization (NPO) must have an active Use Agreement/Contract with the City of Albuquerque before the project will be placed in the bond sale. These can take a year or more to complete!
- Any and all items procured with these funds belong to the City of Albuquerque, even after the expiration of the Use Agreement/Contract.
- All outlay funds/items/projects must be used in furtherance of the service contracted by the City of Albuquerque.
- Capital funds may only be used for the items/project/locations defined in the Legislation as passed.

MAIN RULES CONTINUED

AL B

ER

Q

U

- <u>The State</u> Board of Finance is currently only approving severable Equipment, Furnishings, and/or Vehicles for Non-Profit agencies.
- Equipment must be "severable" from the building and still completely usable to its intended function. Equipment that is designed and/or specified for the building will almost surely be denied by the State.
 - This means HVAC, Heaters, Boilers, Solar, etc. will not fly.
 - If the City cannot take the item and then effectively "plug and play" elsewhere, it will likely be considered a donation, and thus will not pass DFA/SBoF.
 - i.e. Built in/walk-in freezers incredibly unlikely, free standing freezers - likely.
- Again, if DFA/SBoF deny the request, the City will no longer be able to assist you. We will not argue with the State on your behalf. If you wish to change the project to try and meet their concerns, we may continue to assist at our discretion.

PROCUREMENT & ANTI-DONATION

- The two main hurdles to jump for purposes of the Use Agreement/Contract (on the City-side), are antidonation and procurement.
- Procurement refers to the Rules the City has to follow in order to buy or procure services and goods.
- Anti-donation refers to the prohibition in the NM Constitution that prevents the government (including the City) from giving money or anything of value to any private entity – even a non-profit entity.

STATE ANTI-DONATION FLOWCHART

LGD Anti-Donation Process

DFA Legal review

- This is a flowchart from the State outlining their process for determining Anti-Donation compliance.
- Notice the lack of a link leading from DFA Legal review to Issue Grant Agreement? That's not an omission: Legal review can be a long and complicated process.

*Service in lieu of rent (evaluate consideration) Non-Profi - Would Grantee normally be required to perform activity? Donation is free money for non-profit with nothing of value in return for Grantee Ownersh Sufficien ublic Benef Value Rent Sufficier Sufficient ublic Benef

Issue Grant

Agreement

PROJECT FEASIBILITY

- State Grants expire in 2 years for equipment, 4 years for construction
- New commercial construction is currently running about \$1000-1400/sq ft.
- Of the 120 current NPO grants, 86 are \$200K or less
- If your only funding is state capital outlay An NPO pulling in ~\$400K/session can feasibly support a construction project for ~\$1.2M. This is an approximately 1,000 sq. ft. museum, social center, classroom, kitchen, etc.
- If you have other funding than state capital outlay Will your other funding sources approve of the City owning the building?
 - If not, this funding will only be usable for design, equip, or furnish
- What is the end goal? Can it be phased?
 - Are you requesting land or designs for a building you will not be able to afford to later construct?
 - If any phase of the total project is more than ~3x your average allocation, you will be highly unlikely to complete this project

CITY FISCAL AGENT APPLICATION

- Can be found at <u>https://www.cabq.gov/muni</u> <u>cipaldevelopment/programs</u> /state-capital-outlay-for-<u>non-profits</u>
- Return by email to <u>smaden@cabq.gov</u>
- Please use Subject Line: 2025-1 FA (your Org name)
- City's Deadline to return to Shawn is 12/6/2024 5pm
- Applications are sent to the Mayor's Office for approval.



Nonprofit Organization State Capital Outlay Request Packet 2022 Legislative Session Required by City of Albuquerque

City of Albuquerque Capital Outlay Initial Request Form

This application packet is required if your organization intends to pursue capital outlay funding from the 2022 New Mexico State Legislature involving the City of Albuquerque (City) as the fiscal agent.

If the City of Albuquerque accepts your application, your organization will need to complete a legislative capital outlay request form that is due at the beginning of the 2022 legislative session. (https://www.nmlegis.gov/CapitalOutlayWeb/).

Please note: The New Mexico Constitution "anti-donation" clause (Article IX, Section 14) prohibits governments from donating to private parties. To read this legislation, <u>click here</u>.

Complete this packet and submit it by December 30, 2021 by 5:00pm MST to: Shawn Maden, Department of Municipal Development, City of Albuquerque P.O. Box 1293, One Civic Plaza NW, Room 7057 Albuquerque, NM 87103 or by email: <u>smaden@cabq.gov</u>. Please use Subject Line: 2022-1 FA (your org name)

Basic Information

Organization Name:		
Address:		
City/State/Zip:		
Primary Contact Name & Title:		
Phone Number:	E-mail:	

APPLICATION PAGE 3

- Legislative Language used, this is the "Scope" of the project, <u>not a project</u> <u>description</u>
- Enter here exactly what you plan to enter on the State's website, please!
- "to furnish, equip, and purchase vehicles for a teen homeless shelter, including information technology, ovens, and freezers"

	For information regarding Legislative Language, <u>click h</u>
Amount: \$	
Project Description and Purpose (legis	lative language request):
Does capital project have a master pla	n or cost estimate? Yes 📄 No 📄
For Critical Informati	ion recording the Field Acout and
	ion regarding the Fiscal Agent and
Capital Outlay Reque	est Process, see page 6
	est Process, see page 6

•

SCOPE VS. SCOPE OF SERVICES

- The Scope of your project, as defined by the spending bill "legislative language", is NOT the "Scope of Services" in your Use Agreement with the City.
- The Scope of your project defines what the Capital Outlay may legally be used for. This is what is placed in your City FA Application and the Online Capital Outlay Portal. This is also referred to as "allocation language".
- i.e. to purchase and equip hot food delivery trucks in ABQ in Bernalillo County
- The City may deny any requests that we deem not legally permissible by your legislative "Scope", even if DFA/SBoF release the funds.
- The Scope of Services in your Use Agreement is the description of the services that you will provide for the City in return for use of the equipment/facilities purchased by said Capital funds.
 - i.e. KindFolks shall shelter, feed, and support homeless teens, up to 5 at a time, at the rate of \$30/person/day for the Family and Community Services Department of the City of Albuquerque. Feeding shall be 3 hot meals, support shall be access to social services, behavioral health, and tutoring...

APPLICATION PAGE 4

- ALL previous Capital
 Outlay funding requests
 that have been signed
 into law by the Governor
 AND are still in process
 of being expended or
 approved.
- Item and Fiscal Outlay been received to start the Date of expended purchase/project Year of Value Appropriation to date Appropriation implementation? If yes, fill out the next two columns. If no, explain reason and still complete the last column. EX: E2402 -895.000 No, nonprofit is required to 6/30/2023 150.000 Explora STEM meet conditions as set by Phase 2 DFA/Attorney General's Office prior to receiving approval for funds to be dispersed to City.

Has approval by State of NM

Expiration

Amount

Capital Outlay

Capital

 Do not include projects/funding that have been completed.

ONLINE APPLICATION

- This is mostly self-explanatory, but here are a few things to know:
 - Line 1 Leave Blank
 - Line 6 Albuquerque
 - Line 7 Albuquerque
 - Line 8 Albuquerque
 - Line 9 Albuquerque
 - Unless outside City limits, then Bernalillo County
- Line 13 This is the "Legislative language" Scope of your project
 - to acquire, equip, furnish...in ABQ in Bernalillo County
 - Line 14 Purchase/Equip/Furnish

	Import IC/F
2. Contact Name*	3. Contact Title*
4. Contact Phone*	5. Contact Email*
6. Fiscal Agent [*] (Entity to receive funding. See instructions.) (Only the state or political subdivisions of the state are eligible to receive funding.
Select a fiscal agent	
7. Entity requesting funding*(If different from fiscal agent, typ	pe in the requesting entity name. See instructions.)
8. Entity that will own the project upon completion*(/f diffe	erent from fiscal agent, type in the owner's name. See instructions)
9. Location [•] (City, town, district, school district, chapter, pueble	o. See instructions.)
Select a location	
10. County in which the project will be located* (The count from the dropdown menu.)	ty field will autofill from the fiscal agent field. If the project is located in a different county, select the c
Select a county	
11. Total amount requested for project this legislative sess individual legislator. See instructions.)	ion* (Enter the total amount requested from the legislature as a whole, NOT the amount requested fro
12. The amount requested this session will: *	
Select an appropriation fund type	
13. BRIEF project description* (Legislative language - See in	structions.)
14. Project type for title*	
Select a project type	

ONLINE APPLICATION CONTINUED

- Line 22 You will only utilize the Equipment/Vehicles section
- Line 24 N/A
 Equipment/Vehicle
 purchase
- Line 25 You will only use Line B
 Use their
 - instructions!

17. Have capital outlay appropriations been made for this project in previous years?* \Box

18. Has a Local Government Planning Fund grant been awarded for this project?* 🗆

19. Is the total project cost based on cost estimates provided by a contractor, engineer, architect or other qualified professional?* 🗆

20. Will the amount requested this session be used to match federal funds?* \Box

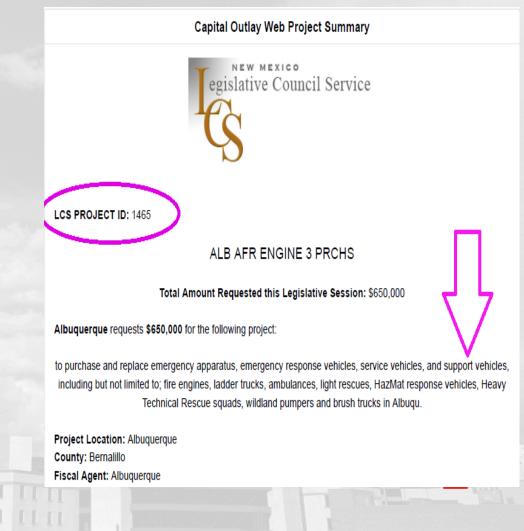
21. Have easements, rights of way, land or property required to begin construction been acquired?* \Box

22.	Project	Budget*	(See	instructions.

Category	Funded to date/secured	Not yet funded	Total	
Acquisition	0	0		
Plan and design	0	0		
Construction	0	0		
Equipment/Vehicles	0	0		
Other	0	0		
Total				
24. Complete ONE of the follow ○ A.	ing four fields to best describe the focus of yo	our project*(See instructions.)		
	system (Be specific and use the standard			
abbreviations included in the i				
Enter a description of the ve	ehicle equipment or land to be purchased.			
0 C.				
appropriate abbreviations)	ns name the rd/st/blvd accurately and use the			
0 D .				
	schools only (See instructions name the	1. For pre-K - 12 school projects		
school accurately and use the	appropriate appreviations)	Select a project type		
		2. If this is a charter school project, plea chartered	ase select how the school is	

EMAIL THE CITY

- When asked to print the summary shown, please download as PDF and send it to <u>smaden@cabq.gov</u> using the same subject line 2025-1 FA (*your Org name*)
- At a minimum, please email me the LCS Project ID number. This makes it much easier for me to track, as there are typically over 2000 entries in the bill.



DFA/SBOF QUESTIONNAIRES

- They will follow up with additional questions in CPMS – The City handles these.
- Prior to project inclusion for Bond Sale, DFA/SBoF will look into each project to assess compliance.
 Projects not meeting requirements will not be included in Bond Sales until all proof is provided.
 - This ALWAYS includes Use Agreements/Contracts with City.

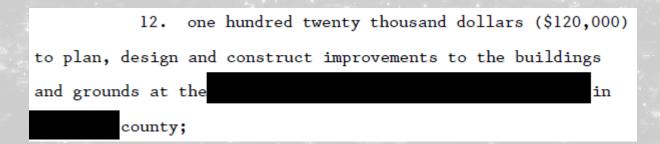
Funding Source (Established and Anticipated)	Amount (enter digits only - no \$ or commas)	Amount Secured? Y/N	Expended to Date (ente digits only - no \$ or commas)	r Date Received or Will Receive
		Choose Yes or No 🗸	0	
4	la la			11.
	4	Choose Yes or No 🗸	0	
	····	Choose Yes or No 🗸	0	
	la la			1
	4	Choose Yes or No 🗸	0	
dAre the proceeds being request	ed replacing another funding sour	rce? (e.g., operating I	budget.	Choose Yes or No V
other bond proceeds)				Choose rep of the
IF NO: Skip to Question 2.f. e IF YES: What is the funding set	auroo hoing conlocad?			
e IF YES: What is the funding se	ource being replaced r			
f Has the project, or any portion of sales?	of it, been included in one or more	e prior State (not loca	l) bond	Choose Yes or No 🗸
IF NO: Skip to Question 2.k.				
	ng Questions 2.g through 2.j, and	continue to Question	2.k.	
g What was the year of the b	ond sale?			
h Were any of the proceeds	unspent as of October 18, 2021?			Choose Yes or No 🗸
IF NO: Skip to Question 2	Lk. S			
	owing Questions 2.g through 2.j, a			
if no unspent proceeds.)	eeds, if any, were unspent as of C			0
j When do you expect	(month and year) to spend the ren	naining unspent proc	eeds?	
k CONFIRM that you will continue to				Not Confirmed V
	the proceeds for the entire time the			
I CONFIRM that you will immediatel disposition.	y inform the State Board of Finance i	f there is a change in u	se or	Not Confirmed V
	Project Readiness, Priority, Spe	nd-Down of Proceeds	, and Contingencies	
	adiness and spend-down criteria in t may be eligible to be included i			
	or has the purchase of real prope	erty or equipment alre	eady occurred?	Choose Yes or No 🗸
	expect to start the project upon re			
	er 2021, and grant agreements wil nonth and year)? Now skip to Que	M. M	uie adie.	
a not than the begin (i	the fail is the set of the			1
	ring Questions 3.c and 3.d, then co			
c When did the project beg	in OR when was the equipment pe	urchased?		

THE WAIT, A.K.A "WHERE'S MY MONEY"

- Even if the bill passes permitting your Organization to receive Capital funding, those funds WILL NOT be released until DFA/SBoF ensures the project meets State Law
 - You will need to be proactive, but patient, regarding the process of obtaining funding, especially with the upcoming session
- Funds are approved for sale in an upcoming bond by DFA/SBoF after their requirements are met
- Anti-donation refers to the prohibition in the NM Constitution that prevents the government (including the City) from giving money or anything of value to any private entity – even a non-profit entity
- Notices of Obligation are required these add to the time, and may further limit what can be done

ART IN PUBLIC PLACES 1%

- 1% for Art in Public Places (AIPP) is automatically deducted by State Law.
- Amounts allocated by and listed in the passage of the bill DO NOT take this amount into account, the 1% is taken from this amount.
 - e.g. If you are sponsored for \$120,000 in the final bill, the total amount available for your project will be \$118,800.



 The City has no control over this, it is removed from all our projects as well, including non-State Capital such as the City's General Obligation Bond program.

QUESTIONS?

Thank you for attending!

